

# KARI

## **NAKED NETWORKING®**

Today's competitive business market demands results, and a powerful circle of influence can help you get there. Naked Networking®, a high energy keynote that explores five networking mistakes and their solutions, challenges you to evolve while building and sustaining powerful connections. Learn a proven 3-step networking strategy, discover best practices for leveraging LinkedIn, and explore innovative ways to "network smarter."

## **TOP AUDIENCE TAKEAWAYS**

- Discover 5 networking mistakes (and solutions) to build powerful connections
- Learn a 3-step networking strategy
- Explore ways to overcome fear to network with confidence



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## CAREER DATING

Are you “dating” your career? In other words, are you curious about how to fall in love with what you do again and again? If you answered, “Yes,” you won't want to miss Career Dating, a keynote address based on Kari Mirabal's TEDx Talk. As a member of the audience, you will explore ways to fall in love with your career when you choose not to get “stuck” in hated jobs or in toxic workplaces. Instead, you can take charge of your future and empower yourself with the needed knowledge to shift dated mindsets and embrace being the CEO of your career. Learn powerful ways to brand yourself, guaranteed network strategies, and ways to work through the triggers inherent in today's competitive environment (how to manage difficult personality types at work). Whether you are interested in making the most of the career you already have, pondering a promotion or in-company title change, or looking for a new experience altogether, this humorous approach to “dating your career” will help prepare you for an improved professional future.

## TOP AUDIENCE TAKEAWAYS

- Discover “must-have” branding tools to advance your career
- Explore networking strategies to help you get from point A to point B - faster
- Learn ways to overcome common workplace triggers





## **LINKEDIN LOGIC: PROFESSIONAL SENSE VS. SELF-SABOTAGE**

Networking has unlimited potential, but only for those willing to take risks, work outside their comfort zones, and explore new possibilities. Discover why people with dated mindsets get left behind when they choose self-sabotage and neglect, rather than professional sense and assertiveness with LinkedIn. We don't want you to ATTEND this presentation, we invite you to EXPERIENCE it with interactive audience polls designed to guide content based on live participant input. See how proven LinkedIn strategies are applied in real-world stories using logic as the basis for improved professional outcomes!

## **TOP AUDIENCE TAKEAWAYS**

- Maximize Your LinkedIn Profile
- Understand LinkedIn's Business Tools
- Learn how to Attract New Connections

